

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant

Ruder & Finn, Inc.

2. Registration No.

1481

3. Name of foreign principal

Government of Eastern Nigeria

4. Principal address of foreign principal

Ministry of Information  
PMB 1036  
Enugu, Eastern Nigeria

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

Ministry of Information

b) Name and title of official with whom registrant deals.

Mr. Aggrey K. Oggi, Eastern Nigeria Liaison Officer in the U. S.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

Not applicable

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Not Applicable

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☐

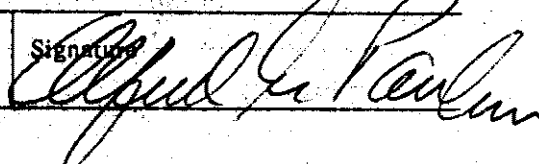
Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not Applicable

Date of Exhibit A 6/6/67	Name and Title Alfred G. Paulson Senior Vice President	Signature 
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

RECEIVED  
DEPARTMENT OF JUSTICE  
OCT 12 4 24 PM 1967  
REGISTRATION SECTION

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Ruder & Finn, Inc. & Ruder & Finn International	Government of Eastern Nigeria

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

XX  
XX

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Will perform as public relations consultant to principal -- see answer to question number 5 for more details.

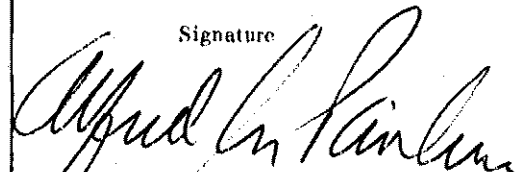
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant is engaged in activities to bring to the attention of the American business community opportunities for foreign investment in Eastern Nigeria; Eastern Nigeria's economic and industrial capacity to absorb foreign investment; the views of Eastern Nigeria during the current political crisis in the Federation of Nigeria.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

To achieve the three goals as described in question number 5, the registrant is engaged in mass mailings, personal meetings, and the distribution of pamphlets and background material to the general public, government officials, members of Congress, press and other media, and influential business men and private citizens.

Date of Exhibit B 6/6/67	Name and Title Alfred G. Paulson Senior Vice President	Signature 
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<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

JUN 12 4 24 PM 1967

GOVERNMENT OF EASTERN NIGERIA

Telegrams : PERMINFORM

Telephone : ENUGU 2088

Your ref.....

Our ref..... S.225/57

(All replies to be addressed to the Permanent Secretary).



MINISTRY OF INFORMATION

P.M.B. 1036

ENUGU

2nd February 1967

A G R E E M E N T

The following are terms of an agreement made this 2nd day of February, 1967, at Enugu, Eastern Nigeria, between:

Ruder & Finn International, Inc.  
New York City, U.S.A.

and

*Ali*  
*2/2/67*  
~~Eastern Nigeria Information Services Corporation~~, Government of Eastern Nigeria,  
Enugu, Eastern Nigeria

to wit:

- (1) The Government of Eastern Nigeria appoints Ruder & Finn International as its official public relations counsel in the United States of America;
- (2) That Ruder & Finn International agrees to faithfully fulfil this trust by carrying out programs and activities of the type described in their proposal of 10th January, 1967;
- (3) That this proposal shall be further refined through the preparation of a detailed work plan and timetable to be submitted to the Eastern Nigeria Liaison Officer in the United States within thirty days after the effective date of the agreement;
- (4) That Ruder & Finn International shall provide professional and secretarial personnel of the highest calibre to implement this program; and that this shall include a senior partner of the firm, a supervising vice president, and an account executive; in addition to the consulting services of their Company's support branches, i.e. research, production, graphic arts, and so forth.
- (5) That Ruder & Finn International shall provide suitable office space and local telephone service on its

premises to the Eastern Nigeria Liaison Office, which shall be so listed in the lobby directory of our building, so long as this agreement is in effect;

(6) That Ruder & Finn International will submit monthly progress reports to the designated authority within the Government of Eastern Nigeria;

(7) That Ruder & Finn International shall receive a fee of Five Thousand Five Hundred Dollars (U.S. Dollars 5,500) monthly for so long as this agreement is in effect; that this agreement may not be cancelled by either party at any time prior to the close of the sixth month of the agreement; that it may be terminated by either party after six months by provision of at least thirty days written notice; and that the effective date of commencement of the agreement shall be February 1, 1967, provided that on or before February 10, 1967, a certified cheque consisting of Ruder & Finn International's professional fee for a period of three months, plus out-of-pocket expenses as estimated below for the same period, shall be deposited to Ruder & Finn International account at the First National City Bank, New York City, or delivered to Ruder & Finn International's authorised agent, Mr. William Fisher.

(8) That estimated out-of-pocket expenses for the initial three month period of this agreement shall be \$23,000 Dollars;

(9) That before the close of each three month period as long as this agreement is in force, the Government of Eastern Nigeria shall deposit to Ruder & Finn International's account a sum equal to three months' professional fee, plus estimated out-of-pocket expenses, the latter to be agreed upon in advance. Should the contract be determined in accordance with clause 7 above, Ruder & Finn International, shall refund to the Government of Eastern Nigeria the balance of any professional fees or out-of-pocket expenses already paid in advance.

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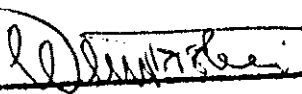
(10) Ruder & Finn International shall submit details of out-of-pocket expenses incurred to the Government of Eastern Nigeria or to its designated Agent for concurrence. Adjustments of accounts if any, shall be made on the basis of such a return.

(11) That a copy of this agreement shall, in accordance with the laws of the United States of America, be forwarded to the U.S. Department of Justice, Washington, D.C. immediately upon its execution.

(12) That the Government of Eastern Nigeria and Ruder & Finn International further agree to abide by any other appropriate laws or regulations promulgated by the Government of the United States in the course of carrying out this agreement.

ACCEPTED:

For Ruder & Finn International:

  
\_\_\_\_\_  
William Fisher  
Executive Vice President

(date) 2/2/67

For the Government of Eastern Nigeria:

(date) 2nd February 1967

  
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